

*Southeast Alabama Regional Planning and Development Commission*

*P.O. Box 1406  
Dothan, Alabama 36302*

---



*Phone: 334-794-4093  
Fax: 334-794-3288  
www.searpdc.org*

---

October 16, 2018

Mr. Jimmy R. Copeland, Director of Special Projects  
Troy Cablevision, Inc.  
P.O. Box 1228  
Troy, AL 36081-1228

Dear Mr. Copeland:

On behalf of the Southeast Alabama Regional Planning and Development Commission (SEARP&DC), I am excited to hear of Troy Cable's intention to seek funding through the Alabama Broadband Accessibility Fund for the expansion of broadband service to the underserved or unserved rural areas of Southeast Alabama, including areas within Coffee, Covington, Geneva, and Houston counties within our footprint. If successful, this project will extend high-speed broadband service to some of the most rural areas of our region, and ensuring the reliability of that service through the strategic placement and future-proof scalability of the proposed network, as well as Troy Cable's commitment and reputation for maintaining existing services to customers.

As you know, our agency works closely with regional local elected officials in Southeast Alabama on an array of beneficial community and economic development projects. One of the most pressing needs we have heard from our local officials is a lack of high-speed broadband services in the most rural areas within the region. In fact, the issue of quality broadband is addressed heavily within our regional Comprehensive Economic Development Strategy (CEDS) through expressing the need for high-speed broadband within the region and the inclusion of broadband as part of the #1 Goal to increase adequate infrastructure. Inaccessibility of high-speed broadband services is a major impediment, as lack of this essential infrastructure places areas at a great disadvantage in economic development and educational opportunities. Your proposed projects will have a dynamic impact upon these areas that have been left out of high-speed internet access and will provide for further expansion beyond these particular networks. I can see many benefits of your proposed expansion of services that will provide needed economic and community development growth within our regional communities. Broadband services provided by Troy Cable will also assist our efforts to attract new businesses and industries creating new job opportunities as we seek to improve the quality of life within our region. I envision multiple benefits for our region, both short-term and long-term in nature, through the implementation of this project also reaching to connect multiple community anchor institutions and educational facilities.

*Central to the Southeast  
Serving Municipal and County Governments in:  
Barbour, Coffee, Covington, Dale, Geneva, Henry and Houston Counties*

(Page 2 – Alabama Broadband Accessibility Fund – Letter to Mr. Copeland)

Please accept this letter as evidence of our full support of Troy Cable's applications for Alabama Broadband Accessibility Fund grants for this much needed expansion to assist in anchoring further economic and community development in Southeast Alabama. If we can be of assistance to you in any way, please do not hesitate to contact me at (334) 794-4093 Ext. 1417 or by e-mail at [sfarmer@searfdc.org](mailto:sfarmer@searfdc.org).

Sincerely,

A handwritten signature in blue ink, appearing to read "K. Farmer", is positioned above the printed name.

Kenneth S. (Scott) Farmer, AICP  
Executive Director

**Ricky McElwain**

District No. 1  
15964 Montgomery Highway  
Highland Home, AL 36041

**Merrill Sport, Vice Chairman**

District No. 3  
249 E. 1<sup>st</sup> Extension  
Luverne, AL 36049

**Charlie Sankey, Jr., Chairman**

District No. 5  
399 Tucker Road  
Grady, AL 36036

***Crenshaw County Commission***

*Post Office Box 227  
Luverne, Alabama 36049  
Phone: (334) 335-6568  
Fax: (334) 335-3616*

**Michelle Stephens**

District No. 2  
7126 Greenville Highway  
Luverne, AL 36049

**Chris West**

District No. 4  
477 Carter Road  
Brantley, AL 36009

**David H. Smyth  
Administrator**

October 16, 2018

Mr. Jimmy R. Copeland  
Post Office Box 1228  
Troy, Alabama 36081-1228

Via Email: [grantsupport@troycable.com](mailto:grantsupport@troycable.com)

Re: ADECA Grant Support

Dear Mr. Copeland:

We understand that Troy Cablevision has, or will be, applying to the Alabama Department of Economic & Community Affairs (ADECA) for funding of multiple broadband accessibility grants. We are pleased to learn that some of our extremely rural areas in Crenshaw County would benefit from such funding. We feel Crenshaw County currently has many underserved rural areas that could greatly benefit from this broadband expansion. I received a call just this week from a young lady that has almost no access to the internet in the south end of our County; she had moved back home to help tend to her elderly parents and she is greatly concerned about being cut-off from the outside world!

Crenshaw County will gladly offer our letter of support for this anticipated accessibility grant; we know that Troy Cablevision will use the funding and all their resources and expertise to provide high-speed access to these critical areas. A majority female owned and operated company such as Troy Cablevision, should be proud to offer nothing but cutting-edge services to all of its' customers and to serve them with the highest level of products. If we can assist further in these endeavors, please do not hesitate to call upon us.

Sincerely,  
CRENSHAW COUNTY COMMISSION



Charlie Sankey, Jr., Chairman

CJS/dhs

Insert Letterhead

**CITY OF BRUNDIDGE**

**ISABELL BOYD**  
MAYOR  
isabellboyd@yahoo.com

**BRITT THOMAS**  
CITY MANAGER  
citymanager@troycable.net

146 SOUTH MAIN STREET  
P.O. Box 638  
BRUNDIDGE, ALABAMA 36010-0638  
PHONE: (334) 735-2321  
FACSIMILE: (334) 735-5180  
www.brundidge.org

**BETTY BAXTER**  
DISTRICT 1

**ARTHUR GRIFFIN**  
DISTRICT 2

**MARGARET ROSS**  
DISTRICT 3

**BYRON GAYNOR**  
DISTRICT 4

**CHRISTOPHER FOSTER**  
DISTRICT 5

October 10, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

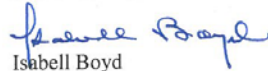
On behalf of the City of Brundidge, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334.735.2385 or isabellboyd@yahoo.com.

Best Regards,



Isabell Boyd  
Mayor

A Touchstone Energy® Partner







**Mark Saliba**

Mayor

[mayor@dothan.org](mailto:mayor@dothan.org)

## THE CITY OF **DOTHAN, ALABAMA**

POST OFFICE BOX 2128 · DOTHAN, ALABAMA 36302 · 334-615-3110

October 18, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of the City of Dothan, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. has always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 615-3111 or [mayor@dothan.org](mailto:mayor@dothan.org).

Sincerely,

A handwritten signature in black ink, appearing to read "Mark Saliba".

Mark Saliba  
Mayor

FRANKIE LINDSEY  
MAYOR

COUNCIL MEMBERS:

RUFUS LEE  
FREDDY MCCOY  
JOHN HUGHES  
RYAN TIDWELL  
BART WILKS  
JUNIOR MIXON  
BRAD WEEKS



CITY OF GENEVA

P.O. BOX 37  
GENEVA, ALABAMA 36340  
(334) 684-2485 • FAX: (334) 684-6902

LISA JOHNSON, CMC  
CITY CLERK/TREASURER

TONY CLEMMONS  
CHIEF OF POLICE

BEN LATIMER  
FIRE CHIEF

LEE KNOWLES  
CITY ATTORNEY

October 15, 2018

Mr. Jimmy R. Copeland  
Troy Cable Vision, Inc.  
1006 South Brundidge Street  
Post Office Box 1228  
Troy, Alabama 36081-1228

Dear Mr. Copeland:

Please accept this letter in support for your efforts in applying for multiple broad band accessibility grants under Alabama Department of Economic and Community affairs (ADECA). Geneva County is in desperate need of the Accessibility Grant. We feel that the transformative effects of having access to high-speed band is very important and hopefully not overlooked or denied. Everything from telemedicine, economic growth, **education** and remote business operations rely on high speed connectivity. We are hoping that access to these capabilities will be available to even the most rural of locations.

Geneva County has needed this service for many years. With this proposed grant we can overcome the traditional challenge that service providers have faced and will undoubtedly aid in making this project a success. The City of Geneva wants to thank Troy Cable Vision for their efforts in applying for the anticipated accessibility grant through ADECA. Our Students in our rural areas deserve this ability to access the internet. We appreciate what you are attempting to do.

If I can ever be of any assistance to you or your associates please do not hesitate to call on me at any time.

Very Best Regards,

Frankie Lindsey  
Mayor, City of Geneva

# COFFEE COUNTY COMMISSION

*Kim Ellis—District 2  
Josh Carnley—District 3  
Al Britt—District 4*



*Jimmy Jones—District 5  
Jim Thompson—District 6  
Tom Grimsley—District 7*

*Dean Smith, Chairman*

October 22, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of the Coffee County Commission, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at (334) 894-5556 or [rmorgan@co.coffee.al.us](mailto:rmorgan@co.coffee.al.us).

Best Regards,



Rod Morgan  
County Administrator

*Rod Morgan—County Administrator*  
2 COUNTY COMPLEX, 1065 E MCKINNON STREET, NEW BROCKTON, AL 36351  
TELEPHONE (334) 894-5556 TELEFAX (334) 894-5237  
[www.coffeecounty.us](http://www.coffeecounty.us)



**Rick Clifton**  
President and CEO  
**Jacob Morgan**  
Vice President

October 18, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of the Covington County Economic Development Commission, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

---

21754 BILL BENTON LANE • ANDALUSIA, AL 36421

Rick.Clifton@covingtoncountyedc.com • Jacob.Morgan@covingtoncountyedc.com

Website • [www.covingtoncountyedc.com](http://www.covingtoncountyedc.com)

Office Phone • 334-222-7040 • Fax • 334-222-0897





**Rick Clifton**  
President and CEO  
**Jacob Morgan**  
Vice President

If you have any questions or require any additional information, please advise.

Rick Clifton  
President & CEO

---

21754 BILL BENTON LANE • ANDALUSIA, AL 36421  
Rick.Clifton@covingtoncountypedc.com • Jacob.Morgan@covingtoncountypedc.com  
Website • [www.covingtoncountypedc.com](http://www.covingtoncountypedc.com)  
Office Phone • 334-222-7040 • Fax • 334-222-0897





## **SOUTH ALABAMA ELECTRIC COOPERATIVE**

---

**P.O. Box 449  
TROY, ALABAMA 36081-0449  
TELEPHONE: (334) 566-2060  
ALABAMA WATTS: 1-800-556-2060  
FAX: (334) 566-8949**

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

### **To Whom It May Concern:**

On behalf of South Alabama Electric Cooperative (SAEC), I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. SAEC is a rural electric distribution cooperative serving its members in Pike, Crenshaw, Coffee, Bullock, Dale, and Montgomery counties. SAEC and Troy Cable corporate values are identical, which are to serve the members and customers of the organization. Period! Since 2011, SAEC has been a firm supporter of Troy Cable's effort to expand their broadband network into the rural communities of south Alabama. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region. Narrowing this digital divide is the economic life blood to our rural communities.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. This improvement of the quality of life was personally shared by me in my rural community located in north Coffee county. Troy Cable expanded broadband serves into my community when Century Linc, the current internet provider, refuse to upgrade their DSL service to fiber. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in south Alabama.

I eagerly authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our rural community and organization.

For additional information, please feel free to contact me at 334.670.6244 or [davidb@southaec.com](mailto:davidb@southaec.com).

Best Regards,

David Bailey  
General Manager

A Touchstone Energy® Cooperative





October 16, 2018

Jimmy R. Copeland  
Troy Cablevision, Inc.  
1006 South Brundidge Street  
Post Office Box 1228  
Troy, Alabama 36081-1228


Dear Mr. Copeland:

The Southern Alabama Regional Council on Aging (SARCOA) was recently informed about your plans to apply for Broadband Accessibility Grants under the Alabama Department of Economic and Community Affairs (ADECA) to strengthen and extend broadband service to our area. This is exciting news for us. Access to high-speed internet services is important for seniors, the disabled and for senior centers.

Your proposed project will have a dynamic impact upon these areas that have been left out of high-speed internet access. Broadband services provided by Troy Cablevision, Inc., is essential for personal emergency response systems to have the capability to access services for those persons who need assistance. Also, the availability to customize programs for senior citizens provides a link of communication within and beyond their community.

SARCOA fully supports your efforts and wishes you the best of luck with your application.

Sincerely,



Dana G. Eidson, CPA  
Executive Director

DGE/vwm



October 18, 2018

William H. Freeman Jr.  
Troy Cablevision, Inc.  
Post Office Box 1228  
Troy, AL 36081

To Whom It May Concern:

We are writing this letter on behalf of Wiregrass Electric Cooperative in support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their rural broadband efforts. WEC has entered into an agreement with Troy Cablevision that allows unique synergies between our two companies that will directly benefit the people of the Wiregrass.

In this agreement, Troy Cable will construct a fiber network linking our substations and offices. This will give us access to new technologies and efficiencies as we seek to provide reliable, affordable energy to our members. However, we are also using this project to benefit our members directly through fiber services.

This project will allow thousands of people along the network's route to access fiber-based high-speed broadband. In an area where most residents experience internet speeds no faster than 2 Mbps, this partnership will help bring download speeds of up to 100 Mbps to about 25 percent of WEC's membership. Such access will enable people to work remotely, take advantage of telehealth applications, start businesses, advance their education, access government services, enjoy fast access to unlimited online resources and more. WEC believes its 80-year-old mission of providing critical infrastructure to rural Alabama extends from traditional power services to today's essential broadband connectivity.

WEC recently participated in a survey of our members that asked questions about access to, and attitudes toward, the internet. According to the survey, 87 percent of our members believe that high-speed internet is important or absolutely necessary for quality of life. However, only 2 out of every 5 members has access to that service. Many are using telephone DSL or dial-up. In fact, as it stands today, only 4 percent of our members have access to fiber according to this

survey.

Through our partnership with Troy Cablevision, WEC is looking to “stand in the gap” for our members, to help make sure they have access to the technology of the future. For that reason, we enthusiastically authorize Troy Cablevision to include this feedback in any applications that they may file with state agencies administering broadband stimulus programs. We also strongly encourage those reviewing these applications to look favorably on a program that will help bring broadband to the Wiregrass and its people.

For further questions, we can be reached at [bkimbro@wiregrasselectric.coop](mailto:bkimbro@wiregrasselectric.coop).

Best Regards,



Les Moreland  
Chief Executive Officer  
Wiregrass Electric Cooperative



Brad Kimbro  
Chief Operating Officer  
Wiregrass Electric Cooperative

Office of the  
Chancellor

216 Adams  
Administration  
Building  
Troy, Alabama  
36082

334-670-3200  
334-670-3774 FAX



October 10, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

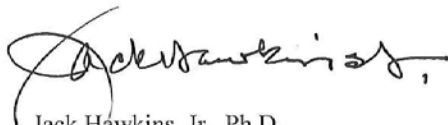
To Whom It May Concern:

Please consider this letter as my strongest endorsement of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Troy University has enjoyed a long relationship with Troy Cablevision and we can vouch for its professionalism and commitment to quality service.

Troy Cablevision has communicated to us its commitment to providing increased broadband accessibility to support local schools and hospitals, foster economic development, and enhance value to its customers. This is an ideal application to advance broadband access in underserved and unserved rural markets in Alabama.

Please give Troy Cablevision's application every possible consideration. This initiative will benefit our region for decades to come.

Sincerely,



Jack Hawkins, Jr., Ph.D.  
Chancellor







## PIKE COUNTY COMMISSION

HOMER WRIGHT  
DISTRICT 1

ROBIN SULLIVAN  
DISTRICT 2

JIMMY BARRON  
DISTRICT 3

ROBIN SULLIVAN, CHAIRMAN  
900 S. FRANKLIN DRIVE  
POST OFFICE DRAWER 1147  
TROY, ALABAMA 36081-1147  
TELEPHONE: (334) 566-6374  
FACSIMILE: (334) 566-0142

HARRY SANDERS, ADMINISTRATOR

CHAD COPELAND  
DISTRICT 4

CHARLIE HARRIS  
DISTRICT 5

RUSSELL JOHNSON  
DISTRICT 6

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of Pike County Commission, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-566-6374 or [rcharris@troycable.net](mailto:rcharris@troycable.net).

Best Regards,

Charlie Harris

Commissioner, Pike County Commission



## CITY OF SLOCOMB

263 EAST LAWRENCE HARRIS HIGHWAY P.O. BOX 1147  
SLOCOMB, ALABAMA 36375

334.886.2955

Rob Hinson  
Mayor

October 26, 2018

Alabama Department of Economic & Community Affairs  
401 Adams Ave,  
Montgomery, AL 36104

Council:  
Tony Davis  
Joe T. Myles  
Henley Hicks  
Tim Hatcher  
Travis Garrett

**RE: Support of Troy Cablevision, Inc. - High-Speed Broadband Services**

To Whom It May Concern,

On behalf of the governing council and the citizens of the City of Slocomb, Alabama, we recognize that High-speed broadband Internet access has become today's essential service. Unfortunately, our current broadband services do not extend to our overall city limits and rural areas.

An extended High-Speed broadband service would aid in our efforts in giving local students in the rural areas access to the tools that will make them contributing citizens, and help them reach their full potential in the world of technology. Further, providing high-speed broadband services to our rural areas would be a boost to our economy, aiding online businesses in our area and beyond in selling their products and services.

The lack of high-speed broadband service to the rural areas puts many rural Americans and our local citizens at risk of being left out of critical technological advancements and economic gains. With that said, we urge you to award Troy Cablevision with a broadband accessibility grant that would greatly benefit our unserved rural areas to connect them to the technological world. We are in full support of this progress, and thanks for your consideration.

Rob Hinson  
Mayor



## Ozark-Dale County Economic Development Corporation

3269 Highway 231 South • Ozark, AL 36360 • 334-443-2000 • [www.odedc.com](http://www.odedc.com)

October 22, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of Ozark-Dale County Economic Development Corporation, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-443-2000 or [vcrock@odedc.com](mailto:vcrock@odedc.com).

Best Regards,

*Veronica Crock*



**Wiley Lott, J.D.**  
Director of External Affairs  
And Economic Development

---

October 26, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of Southeast Gas, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 205 213-8141 or [wiley.lott@southeastgas.com](mailto:wiley.lott@southeastgas.com).

Best Regards,

445 Dexter Avenue, Fifth Floor, Montgomery, Alabama 36104 · (205) 213-8141



*Town of Black  
P.O. Box 301  
Black, AL 36314*

October 23, 2018

*Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228*

*To Whom It May Concern:*

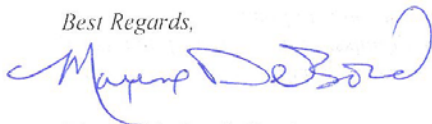
*On behalf of The Town of Black, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.*

*Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.*

*I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.*

*For further questions, I can be reached at 334.684.1340 or [townofblack@centurytel.net](mailto:townofblack@centurytel.net)*

*Best Regards,*



*Mayor, Maxine DeBord*





**ALABAMA STATE SENATE**  
**ALABAMA STATE HOUSE**  
**MONTGOMERY, ALABAMA 36130**

**ALABAMA**

**SENATOR BILLY BEASLEY**

STATE SENATOR 28<sup>TH</sup> DISTRICT  
P.O. BOX 606  
CLAYTON, AL 36016  
CLAYTON (334) 775-7657  
MONTGOMERY (334) 242-7868  
FAX (334) 353-8255

**SENATE STANDING COMMITTEES:**  
FINANCE & TAXATION-GENERAL FUND  
AGRICULTURE, CONSERVATION AND FORESTRY  
HEALTH & HUMAN SERVICES  
RULES  
TOURISM & MARKETING

October 9, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

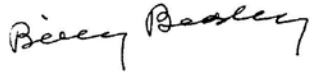
On behalf of Troy Cablevision, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-261-0887 or [billy.beasley@alsenate.gov](mailto:billy.beasley@alsenate.gov).

Best Regards,

A handwritten signature in black ink that reads "Billy Beasley". The signature is written in a cursive, flowing style.

Senator Billy Beasley

October 24, 2018

Kenneth Boswell  
Director of ADECA  
Post Office Box 5690  
Montgomery, AL 36103

Dear Mr. Boswell,

I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

Sincerely,

Representative Chris Sells



**ALABAMA  
HOUSE OF REPRESENTATIVES**

**11 S. UNION STREET, MONTGOMERY ALABAMA 36130**

**REP. ALAN BOOTHE  
DISTRICT 89  
POST OFFICE BOX 561  
TROY, ALABAMA 36081**

**STATE HOUSE: 334-242-7710  
CELL: 334-670-1130  
EMAIL: alan.booth@alhouse.gov**

November 5, 2018

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:


I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-670-1130 or [aboothe@troy.edu](mailto:aboothe@troy.edu).

Best Regards,

A handwritten signature in black ink, appearing to read "Alan", written in a cursive style.

Alan Boothe



## **McGregor - McKinney Public Library**

101 E. Fulton Street  
Hartford, AL 36344  
334-588-2384

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of McGregor-McKinney Public Library, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization. Geneva County is greatly lacking in broadband accessibility in our rural areas and this project will have a tremendous positive impact on our community.

For further questions, I can be reached at (334)588-2384 or [librarydirector@hartfordpubliclibrary.org](mailto:librarydirector@hartfordpubliclibrary.org)

Best Regards,

Stephanie Riley  
Director



## COFFEE COUNTY EMERGENCY COMMUNICATIONS BOARD

Charles L. Webb, Chairman/Director  
Marvin McIlwain, Coordinator

November 5, 2018

BOARD MEMBERS  
Dean Blair  
Gloria T. Webb  
Terry Wilkins  
William Worthington  
Russell Young  
Dale Grimes

Troy Cablevision, Inc.  
William H. Freeman, Jr.  
Post Office Box 1228  
Troy, AL 36081-1228

To Whom It May Concern:

On behalf of Coffee County 9-1-1, I am writing this letter to express the personal and professional support of Troy Cablevision's efforts to obtain State ADECA Grant funding for their Southeast Alabama Broadband Accessibility Projects. Since its inception in 1985, Troy Cablevision has made customer and community service its primary objective. This has been evident through the jobs that have been created through the years as well as the high quality of service and quick reaction in customer support. Troy Cablevision, Inc. is a pillar in the communities served throughout their service footprint. Their efforts to seek financial support to further serve portions of these communities again confirms the commitment Troy Cable brings to advancing economic development and closing the digital divide in our region.

Troy Cablevision, Inc. have always publicly communicated their firm belief and commitment that providing broadband accessibility to existing and future customers will foster the use of technology in education and medicine, encourage economic development, and promotes increased customer loyalty through the availability of value added services. There is no other system in this area that is better suited to deliver broadband services that which Troy Cable has provided for many years; as such we are encouraged, and excited to hear of the potential for a Southeast Alabama Broadband Accessibility initiative that not only improves their financial foundation, but in turn improves our quality of life. Our experience with Troy Cable proves that the Company is thoroughly prepared for the endeavor with notable key pieces of the delivery package either in place, in the construction process, or neatly sketched on the drawing board. We believe this is an ideal application to advance broadband access in underserved and unserved rural markets in America.

I enthusiastically authorize Troy Cablevision, Inc. to include my feedback in any applications that they may file with state agencies administering these Broadband stimulus programs, and of equal importance encourage those reviewing these applications to look favorably on a program that will have long-term positive benefits for our community and organization.

For further questions, I can be reached at 334-894-5242 or [mmcilwain@ccema.com](mailto:mmcilwain@ccema.com)

Best Regards,

A handwritten signature in black ink, appearing to read "Marvin McIlwain", written over a horizontal line.

Marvin McIlwain, 911 Coordinator

## **ATTACHMENT B, PROJECT BUDGET**

### **Itemize Eligible Project Expenses**

For the purpose of this application, Troy Cable has attached an itemized budget detailing eligible project costs associated with construction and construction related costs of broadband infrastructure. Troy Cable's construction and construction related cost of broadband infrastructure is composed of electronic equipment, outside plant construction, customer premise equipment, make ready, site preparation, and engineering. Equipment costs include 3 switch ports with optics, 1 cabinet with chassis, fiber management rectifier and batteries; 45-50 GPON outputs to include OLTs & small form-factor pluggable transceivers (SFP's), and labor. Outside plant construction costs include aerial / underground materials & labor (including fiber, conduit and taps). Customer premise equipment costs include GPON installation equipment, labor, and wiring (does not include any routers or STB. These will be covered with Troy Cable's operations budget). Make ready costs include preparing pole line so fiber may be attached to the current utility. Site preparation costs include labor and materials to prep three cabinet sites which will be installed on right-of-way. Engineering costs include environmental, design, permitting, inspection, and as-built mapping.

Improving rural communications infrastructure is Troy Cable's focus. Troy Cable is willing to invest in ineligible, non-funded areas to increase Broadband Accessibility. 41 ineligible residences and 1 ineligible business will be passed by Troy Cable in Project #8. Troy Cable is willing to solely invest an additional \$30,996.71 in construction costs to further increase Broadband Accessibility to ineligible, non-funded areas.

Troy Cable plans to deploy approximately 11.70 total route miles of Last Mile Fiber infrastructure offering connectivity to 77 total locations. Project #8 will seek funding for approximately 11.20 route miles for 35 eligible locations within the Project #8 PFSA. There are no Community Anchor Institutions ("CAI's") including libraries or medical facilities located along the PFSA, however, should one relocate or be built along the routes, Troy Cable will make every attempt to connect services to said location with same accessibility as all other residential, business and CAI's passing outlined in eligible Project #8 areas. Project #8 encompasses areas

that will originate or terminate in or near the following cities, towns, or unincorporated areas of Cecil, Fitzpatrick, Mathews and Pike Road in Bullock and Montgomery Counties.

The proposed project will provide internet speeds of at least (check one):

Project Type A: ☐ 10 Mbps download and 1 Mbps upload

Project Type B: ☒ 25 Mbps download and 3 Mbps upload

Total Project Cost	\$440,081.39
65% of Total Project Cost (minimum match)	\$286,052.90
35% of Total Project Cost (grant maximum)	\$154,028.49
<b>Total Grant Amount Requested (not to exceed \$1.5 million)</b>	<b>\$154,028.49</b>

A copy of our Itemized Eligible Project Budget is provided below as Exhibit 1.

#### Exhibit 1

Budget Item	Total Cost	Grant	Match
Engineering/Design	\$ 38,132.85	\$ 13,346.50	\$ 24,786.35
Materials	\$ 148,311.53	\$ 51,909.04	\$ 96,402.50
Labor	\$ 128,725.25	\$ 45,053.84	\$ 83,671.41
Construction/Installation	\$ 10,149.44	\$ 3,552.30	\$ 6,597.14
Other (Make Ready)	\$ 114,762.32	\$ 40,166.81	\$ 74,595.51
<b>Total</b>	<b>\$ 440,081.39</b>	<b>\$ 154,028.49</b>	<b>\$ 286,052.90</b>

## **ATTACHMENT B, PROJECT BUDGET**

### **Financial Resources and Sustainability Discussion**

Troy Cable has the cash on hand to complete Project #8, as well as a \$10,000,000 revolving line of credit from CoBank. CoBank has also expressed interest in extending additional credit if needed, which is reflected in the attached CoBank Comfort Letter. Based on the 35% of Total Eligible Project Cost, Project #8 is eligible for \$286,052.90 in funding. Project #8 funding and other operational expenses will be funded by cash flows from Troy Cable's current subscriber base.

Troy Cable will leverage existing infrastructure and additional builds to complete Project #8. Troy Cable has the ability to debt service the funds for the equity contribution based on cash flow from its existing operations. Project #8 would be an addition to Troy Cable's over 53,000 homes passed, who can receive broadband service. Troy Cable has received 13 requests from residences and businesses for service within the proposed unserved PFSA. A list of the unsolicited request for service is provided hereto as Community Support – Third Party Broadband Requests. The towns concerns regarding lack of Broadband service are substantiated by Letters of Support and requests for service from businesses, and residences. Based on Troy Cables internal projections, Project #8's network expansion will be self-sustaining once 40% overall penetration is reached. Troy Cable projects the 40% overall penetration will be reached by the end of Project #8, Year 2 due to consumers in the PFSA pent-up demand for broadband and lack of access; which is evidenced by the percentage of customer pre-orders.



## ATTACHMENT B, PROJECT BUDGET

### Community Support – Third Party Broadband Requests

lead_id	address	longitude	latitude	addr_city	addr_state	addr_zip
20603	89 Oak Leaf Ct	-86.0397	32.32059	Pike Road	AL	36064
18500	140 Oak Ridge Dr, 36064	-86.0467	32.32055	Pike Road	AL	36064
34749	100 Oak Leaf Ct, 36064	-86.0423	32.31942	Pike Road	AL	36064
4887	56 Oak Ridge Dr, 36064	-86.0479	32.32061	Pike Road	AL	36064
18957	12821 Vaughn Rd, 36064	-86.045	32.31933	Pike Road	AL	36064
36444	12897 Highway 1110, 36029-5030	-85.9321	32.22927	Fitzpatrick	AL	36029
37421	13665 Highway 110, 36029	-85.9404	32.24247	Fitzpatrick	AL	36029
47140	15517 Al-110, 36029	-85.9425	32.26331	Fitzpatrick	AL	36029
48614	4428 Wallahatchie Rd, 36064	-86.046	32.31252	Pike Road	AL	36064
65819	12175 Highway 110, 36029	-85.9315	32.22931	Fitzpatrick	AL	36029
61210	102 Oak Leaf Ct, 36064	-86.0415	32.31881	Pike Road	AL	36064
61614	14961 Al 110, 36029	-85.9402	32.2594	Fitzpatrick	AL	36029
71283	70 Shoats Park Ln, 36013	-85.9978	32.28933	Cecil	AL	36013



2300 Windy Ridge Pkwy, Ste 370S  
Atlanta, GA 30339  
Phone: 770-618-3200  
Fax: 770-618-3202  
www.cobank.com

Kevin Oliver  
Vice President  
CoBank  
2300 Windy Ridge Pkwy,  
Suite 370S  
Atlanta, Georgia 30339  
(770) 714-1648

October 24, 2019

Re: Last Mile Broadband Grant Application

To Whom It May Concern,

CoBank is aware that Troy Cable ("Troy") is in the process of applying for funding under a new Broadband Grant program for a last mile construction project ("Last Mile Project"). It has come to our attention that Troy will need approximately \$6,300,000 to fund its portion of the capital funds for the proposed Last Mile Project. Based on the initial information Troy provided, it is our belief that Troy has the financial wherewithal to support the need for capital funds through the company's internally generated cash flow and/or through the company's existing CoBank financing. Should Troy decide to utilize additional CoBank financing to fund the capital requirement, CoBank is highly interested in providing additional financing for this need. Troy has been a CoBank borrower for over 10 years. Throughout this time the company has exhibited significant growth while at the same time maintaining financial discipline. Troy has existing lines of credit that should be sufficient to fund the required capital contribution. Troy also has additional lending capacity with CoBank should additional funds be needed.

We believe that Troy's Last Mile Project supports the goal of increasing broadband access to unserved and under-served areas of the United States and fits into CoBank's mandate to provide capital to support the communications infrastructure of rural America. As you know, CoBank is a leading provider of capital to companies in the rural telecommunications industry. With commitments of \$3.6 billion to over 150 telecommunications customers in the industry, CoBank is very knowledgeable and deeply committed to supporting the buildout of broadband to rural communities. We are pleased to provide this letter, and are excited about the opportunity to continue to work with Troy Cable.

Sincerely,

Kevin Oliver  
Vice President

Proud Member of the  
Farm Credit System 

**ATTACHMENT B, PROJECT BUDGET**  
**Partner Association**

Troy Cable is a leader in working with local communities, civic organizations and public entities. Troy Cable is committed to furthering its partnerships with local power cooperatives and request additional State funds for building out FTTH for consumers in unserved or underserved areas of the PFSA. Said partnerships allow for expansion of power facilities to enhance their ability to better manage the cooperatives electric distribution network.

## **ATTACHMENT B, PROJECT BUDGET**

### **Federal or State Funds Discussion**

Troy Cable will not associate federal or state funds with Project #8. No federal funds will be used in the deployment of the PFSA. Troy Cable does have experience from a prior federal SmartBand grant award. Troy Cable will leverage the existing core network from our past federal grant award, to build out fiber in the PFSA.

Improving rural communications infrastructure is Troy Cable's focus. Troy Cable is willing to invest in ineligible, non-funded areas to increase Broadband Accessibility. 41 ineligible residences and 1 ineligible business will be passed by Troy Cable in Project #8. Troy Cable is willing to solely invest an additional \$30,996.71 in construction costs to further increase Broadband Accessibility to ineligible, non-funded areas.

Troy Cable plans to deploy approximately 11.70 total route miles of Last Mile Fiber infrastructure offering connectivity to 77 total locations. Project #8 will seek funding for approximately 11.20 route miles for 35 eligible locations within the Project #8 PFSA. There are no Community Anchor Institutions ("CAI's") including libraries or medical facilities located along the PFSA, however, should one relocate or be built along the routes, Troy Cable will make every attempt to connect services to said location with same accessibility as all other residential, business and CAI's passing outlined in eligible Project #8 areas. Project #8 encompasses areas that will originate or terminate in or near the following cities, towns, or unincorporated areas of Cecil, Fitzpatrick, Mathews and Pike Road in Bullock and Montgomery Counties.

## **ATTACHMENT C, OTHER PROGRAM PRIORITIES**

### **Grant Funds Leveraged Through Private Investment**

Troy Cable will seek to leverage grant funding in the amount of \$154,028.49, which is equivalent to 35% of Total Eligible Project Cost. Project #8's Total Eligible Project Cost is \$440,081.39. This budget is composed of six primary components: Engineering Design (8.66%), Materials (33.70%), Labor (29.25%), Construction/Installation (2.31%), and Other-Make Ready (26.08%). These primary components will be funded with a combination of Alabama Broadband Accessibility Act Funds and Cash Matching Funds. Troy Cable will make an equity contribution in the form of \$286,052.90 to Project #8. The funds for this contribution by Troy Cable will stem from current operations and/or be borrowed from CoBank. Troy Cable has the ability to debt service the funds for the equity contribution based on cash flow from its existing operations as reflected in its December 31, 2019 audited financial statements. Troy Cable will have "skin in the game". The additional cash matching funds will be provided by CoBank through additional borrowings which will be repaid by Project #8. CoBank Funding Comfort Letter attached hereto.

Improving rural communications infrastructure is Troy Cable's focus. Troy Cable is willing to invest in ineligible, non-funded areas to increase Broadband Accessibility. 41 ineligible residences and 1 ineligible business will be passed by Troy Cable in Project #8. Troy Cable is willing to solely invest an additional \$30,996.71 in construction costs to further increase Broadband Accessibility to ineligible, non-funded areas.

Troy Cable plans to deploy approximately 11.70 total route miles of Last Mile Fiber infrastructure offering connectivity to 77 total locations. Project #8 will seek funding for approximately 11.20 route miles for 35 eligible locations within the Project #8 PFSA. There are no Community Anchor Institutions ("CAI's") including libraries or medical facilities located along the PFSA, however, should one relocate or be built along the routes, Troy Cable will make every attempt to connect services to said location with same accessibility as all other residential, business and CAI's passing outlined in eligible Project #8 areas. Project #8 encompasses areas



that will originate or terminate in or near the following cities, towns, or unincorporated areas of Cecil, Fitzpatrick, Mathews and Pike Road in Bullock and Montgomery Counties.



2300 Windy Ridge Pkwy, Ste 370S  
Atlanta, GA 30339  
Phone: 770-618-3200  
Fax: 770-618-3202  
www.cobank.com

Kevin Oliver  
Vice President  
CoBank  
2300 Windy Ridge Pkwy,  
Suite 370S  
Atlanta, Georgia 30339  
(770) 714-1648

October 24, 2019

Re: Last Mile Broadband Grant Application

To Whom It May Concern,

CoBank is aware that Troy Cable ("Troy") is in the process of applying for funding under a new Broadband Grant program for a last mile construction project ("Last Mile Project"). It has come to our attention that Troy will need approximately \$6,300,000 to fund its portion of the capital funds for the proposed Last Mile Project. Based on the initial information Troy provided, it is our belief that Troy has the financial wherewithal to support the need for capital funds through the company's internally generated cash flow and/or through the company's existing CoBank financing. Should Troy decide to utilize additional CoBank financing to fund the capital requirement, CoBank is highly interested in providing additional financing for this need. Troy has been a CoBank borrower for over 10 years. Throughout this time the company has exhibited significant growth while at the same time maintaining financial discipline. Troy has existing lines of credit that should be sufficient to fund the required capital contribution. Troy also has additional lending capacity with CoBank should additional funds be needed.

We believe that Troy's Last Mile Project supports the goal of increasing broadband access to unserved and under-served areas of the United States and fits into CoBank's mandate to provide capital to support the communications infrastructure of rural America. As you know, CoBank is a leading provider of capital to companies in the rural telecommunications industry. With commitments of \$3.6 billion to over 150 telecommunications customers in the industry, CoBank is very knowledgeable and deeply committed to supporting the buildout of broadband to rural communities. We are pleased to provide this letter, and are excited about the opportunity to continue to work with Troy Cable.

Sincerely,

Kevin Oliver  
Vice President

Proud Member of the  
Farm Credit System 

## **ATTACHMENT C, OTHER PROGRAM PRIORITIES**

### **Extension of Existing Infrastructure**

Troy Cable is located in the southeastern portion of Alabama and includes the counties of Barbour, Bullock, Coffee, Coosa, Covington, Crenshaw, Dale, Elmore, Geneva, Houston, Macon, Montgomery, Pike, and Tallapoosa. There are fifty (50) rural communities within the fourteen county footprint who had limited or no broadband services available to their area. Troy Cable recognized the needs of our communities and built a fiber optic network to connect the rural communities to a Middle Mile broadband network. Troy Cable intends to expand its network through Project #8 which will add approximately 11.20 eligible miles of fiber optic cable throughout the PFSA. The expansion of the existing fiber network will pass an additional 32 eligible residences and 3 businesses entities in the PFSA.

Improving rural communications infrastructure is Troy Cable's focus. Troy Cable is willing to invest in ineligible, non-funded areas to increase Broadband Accessibility. 41 ineligible residences and 1 ineligible business will be passed by Troy Cable in Project #8. Troy Cable is willing to solely invest an additional \$30,996.71 in construction costs to further increase Broadband Accessibility to ineligible, non-funded areas.

The expanded network will continue to offer broadband, transport, redundancy, diverse routing, and business continuity for strategic community applications and wholesale services for Last Mile providers. This expanded Project #8 will add approximately 11.20 eligible (11.70 total) miles of fiber optic cable that will either be constructed on existing utility poles or in the ground along various existing, federal, state, city or county right-of-ways and utility easements throughout the PFSA. There will be approximately 10 miles of new aerial fiber optic cable, along with approximately 2 miles of buried fiber optic cable utilized in areas where electrical distribution and/or telecommunication cable routes are non-existent or conditions would be favorable for plowing. There will be no cable constructed outside the public right-of-way. The routes are based on the most economical selection and are maintained on a regular basis by city, county or state transportation departments.

Troy Cable's additional routes were selected based on existing fiber optic network and the ability to construct the additional Last Mile network within the Project #8 timeline. The proposed route involved determining connection points that would result in reaching more residences, businesses and critical CAI's. Once the locations were determined additional routes were established along the existing network to minimize the temporary environmental impacts associated with Project #8, while maximizing connectivity between the unserved and underserved areas.

## ATTACHMENT C, OTHER PROGRAM PRIORITIES

### Community Support

It is often said the whole is greater than the sum of its parts, and that is indeed the case for Project #8. The strength of its partnerships is among the Project's greatest assets. It is the result of a melding of private, public, government and non-profit community interests to improve the standard of living and create opportunity in the PFSA. More than a construction Project; it is a means of meeting the Region's needs for economic development, education, healthcare, Public Safety and Energy - all toward the goal of a more prosperous future for this unserved or underserved area. Troy Cable has provided success stories and letters of support to demonstrate the desire by the City and County Commissions, Local and State government, Economic Development Agencies, and other Community Support Organizations to develop Broadband services in their area. As many have mentioned in their letters, there is a dire need for Broadband services in order for their communities to thrive. Below are just some of the letters of support for Project #8. Troy Cable continues to receive letters of support on a daily basis for proposed Project. Additional letters of support are available upon request. Copies of all support letters and third party surveys are included for the following:

	<b>Organization</b>	<b>Contact</b>	<b>Date of Correspondence</b>
1	U.S. House of Representatives	Representative Martha Roby	10/16/2018
2	City of Florala	Terry Holley, Mayor	10/15/2018
3	City of Troy	Jason A. Reeves, Mayor	10/15/2018
4	City of Luverne	Ed Beasley, Mayor	10/15/2018
5	Wiregrass Economic Development Corporation	Jonathan Tullos, Executive Director	9/28/2018
6	Covington County Commission	Gregory B. White, Chairman	10/9/2018
7	Covington County Commission	Kenneth Northey, District 1	10/9/2018
8	Covington County Commission	Joe Barton, District 2	10/9/2018
9	Covington County Commission	Tony L. Holmes, District 3	10/9/2018
10	Covington County Commission	Kyle Adams, District 4	10/9/2018



11	Crenshaw County Economic & Industrial Development Authority	Robyn R. Snellgrove, President & CEO	10/11/2018
12	Dothan Area Chamber of Commerce	Matt Parker, President Dean Mitchell, Executive Director	9/27/2018
13	Houston County Commission	Mark Culver, Chairman	10/9/2018
14	Houston County Commission	Brandon Shoupe, District 4	10/22/2018
15	Miller Development Group, Inc.	Deborah K. Miller, Principal	10/10/2018
16	Pike County Economic Development Corporation	Marsha Gaylard, President	10/11/2018
17	Pike County Commission	Robin Sullivan, Chairman	10/15/2018
18	Pike County Commission	Homer Wright, District 1	10/15/2018
19	Pike County Commission	Russell Johnson, Vice Chairman, District 6	10/15/2018
20	Pike County Commission	Jimmy Barron, District 3	10/18/2018
21	Alabama House of Representatives	Representative Donnie Chesteen, District 87	10/15/2018
22	Alabama House of Representatives	Representative Paul W. Lee, District 86	10/9/2018
23	Alabama State Senate	Senator Harri Anne Smith, District 29	10/9/2018
24	Southeast Alabama Regional Planning and Development Commission	Kenneth S. (Scott) Farmer, AICP, Executive Director	10/16/2018
25	Crenshaw County Commission	Charlie Sankey, Jr., Chairman	10/16/2018
26	City of Brundidge	Isabell Boyd, Mayor	10/10/2018
27	City of Dothan	Mark Saliba, Mayor	10/18/2018
28	City of Geneva	Frankie Lindsey, Mayor	10/15/2018
29	Coffee County Commission	Rod Morgan, County Administrator	10/22/2018

30	Covington County Economic Development Commission	Rick Clifton, President & CEO	10/18/2018
31	South Alabama Electric Cooperative	David Bailey, General Manager	10/18/2018
32	South Alabama Regional Council on Aging (“SARCOA”)	Dana G. Eidson, Executive Director	10/16/2018
33	Wiregrass Electric Cooperative	Les Moreland, CEO Brad Kimbro, COO	10/18/2018
34	Alabama State Senate	Senator Jimmy Holley, District 31	*10/16/2018
35	Pike County Commission	Charlie Harris, District 5	10/22/2018
36	Troy University	Dr. Jack Hawkins, Jr., Chancellor	10/10/2018
37	City of Slocomb	Rob Hinson, Mayor	*10/26/2018
38	Ozark-Dale County Economic Development Corp.	Veronica Cook, President	10/22/2018
39	Southeast Gas	Wiley Lott, Director, External Affairs & Economic Development	10/26/2018
40	Town of Black	Maxine DeBord, Mayor	10/23/2018
41	Alabama State Senate	Senator Billy Beasley, District 28	10/09/2018
42	Alabama House of Representatives	Representative Chris Sells, District 90	*10/24/2018
43	Alabama House of Representatives	Representative Alan Booth, District 89	11/05/2018
44	McGregor-McKinney Public Library	Stephanie Riley, Director	11/05/2018
45	Coffee County Emergency Communications Board	Marvin McIlwain, 911 Coordinator	11/05/2018
*Correspondence mailed directly to ADECA			

Troy Cable will offer broadband services to all CAI’s, businesses & residences located within the PFSA. Troy Cable has received 13 requests from residences and businesses for service

within the proposed unserved PFSA. A list of the unsolicited request for service is provided hereto as Community Support – Third Party Broadband Requests. The towns concerns regarding lack of Broadband service are substantiated by Letters of Support and requests for service from businesses and residences. Based on results from the aforementioned sources, the proposed PFSA does not currently have service that meets the minimum broadband service requirement outlined in the Act and thus should be considered an eligible area for funding.

## ATTACHMENT C, OTHER PROGRAM PRIORITIES

### Unsolicited Community Support – Third Party Broadband Requests

lead_id	address	longitude	latitude	addr_city	state	addr_zip
20603	89 Oak Leaf Ct	-86.0397	32.32059	Pike Road	AL	36064
18500	140 Oak Ridge Dr, 36064	-86.0467	32.32055	Pike Road	AL	36064
34749	100 Oak Leaf Ct, 36064	-86.0423	32.31942	Pike Road	AL	36064
4887	56 Oak Ridge Dr, 36064	-86.0479	32.32061	Pike Road	AL	36064
18957	12821 Vaughn Rd, 36064	-86.045	32.31933	Pike Road	AL	36064
	12897 Highway 1110,					
36444	36029-5030	-85.9321	32.22927	Fitzpatrick	AL	36029
37421	13665 Highway 110, 36029	-85.9404	32.24247	Fitzpatrick	AL	36029
47140	15517 Al-110, 36029	-85.9425	32.26331	Fitzpatrick	AL	36029
	4428 Wallahatchie Rd,					
48614	36064	-86.046	32.31252	Pike Road	AL	36064
65819	12175 Highway 110, 36029	-85.9315	32.22931	Fitzpatrick	AL	36029
61210	102 Oak Leaf Ct, 36064	-86.0415	32.31881	Pike Road	AL	36064
61614	14961 Al 110, 36029	-85.9402	32.2594	Fitzpatrick	AL	36029
71283	70 Shoats Park Ln, 36013	-85.9978	32.28933	Cecil	AL	36013

**ATTACHMENT C, OTHER PROGRAM PRIORITIES**  
**Most Unserved Homes/Businesses/CAI's for the Least Cost**

Project #8 PFSA encompasses approximately 77 locations, along 11.70 route miles. Improving rural communications infrastructure is Troy Cable's focus. Troy Cable is willing to invest in ineligible, non-funded areas to increase Broadband Accessibility. Improving rural communications infrastructure is Troy Cable's focus. 41 ineligible residences and 1 ineligible business will be passed by Troy Cable in Project #8. Troy Cable is willing to solely invest an additional \$30,996.71 in construction costs to further increase Broadband Accessibility to ineligible, non-funded areas.

Access to affordable broadband has now joined electricity, farming, highways, water, and sewer as a core infrastructure. In the new global economy, access is essential to economic development of rural areas because it enables individuals and businesses to participate fully in the online economy regardless of geographical location. The PFSA's businesses and residents are poised for growth, yet stunted in their ability to access the broadband services they need to be competitive in business, education, healthcare, Public Safety, and energy management. For example, aside from enabling existing businesses to remain in their rural locations, broadband access could attract new business enterprises drawn by lower costs and a more desirable lifestyle.

Innovations in technology and with Troy Cable's deployment of Project #8, individuals with disabilities are able to access many resources to aide in their employment, education, healthcare needs, and also the use of additional resources like: Telecommute, Telemedicine, Video Relay Services, Two-way Video, Video Response Systems and Screen Readers as well as Braille Screens. Through Broadband technology individuals with disabilities will be able to participate in everyday activities that they otherwise would not be able to experience. All of the aforementioned services require a Broadband connection in order to avoid interruption in services.

**Education Opportunities**



Teachers in the PFSA can use the latest on-line lessons, educational portals, distance learning, video streaming and other tools to prepare students to enter a new internet-enabled workforce. Project #8 will provide broadband connectivity by those individuals located within the proposed PFSA to Community Support Organizations, where distance learning, healthcare and other services support school readiness for low income children.

### **Health Care Needs**

There are no public medical clinics or hospitals within the PFSA. However, broadband is essential to managing the electronic health records and patient medical images. Broadband allows accessibility to services such as eHealth and Telemedicine. Through Telemedicine, patients can have access to remote diagnoses, treatment, and monitoring. This includes real-time transmission of medical imagery to enable remote interpretation of MRI, ultrasound, X-rays, and other diagnostic procedures which ensure a quick diagnosis.

### **Public Safety Issues**

Public Safety agencies in the PFSA are arguably the entities most severely impacted by the substandard level of technology available. Volunteer firefighters are most often underfunded and reliant upon less than state-of-the-art facilities and equipment. Due to the time necessary to activate a volunteer response team, it is imperative that all other delays be decreased to the maximum extent possible. Slow network service for location information is one of those delays. Providing reliable Broadband connectivity to Public Safety officers will allow quick access to online resources and connections to network-enabled devices, in an effort to react to crises more quickly, while facilitating cooperation between multiple Public Safety agencies. The rural communities served by the proposed Project #8 will benefit from broadband by allowing accessibility to crucial community services, including distance learning, Next Generation 911 services, and telemedicine. Project #8 will deploy Last Mile broadband infrastructure to Public Safety entities in the region.

The proposed fiber infrastructure will offer Last Mile service to all households, businesses, and CAI's in the service area to include high speed internet, voice and video services thus stimulating

economic growth and job creation. Essentially, broadband allows businesses and individuals in rural America to live locally while competing globally in an online environment.

## **ATTACHMENT C, OTHER PROGRAM PRIORITIES**

### **Highest Broadband Speeds**

Troy Cable's current and proposed infrastructure is built for future-proof scalability. Troy Cable currently meets and exceeds the FCC's existing speed benchmark of 25 Mbps download and 3 Mbps upload for fixed services. All customers connected to the network have a capacity of up to 1 Gbps, with the opportunity for upgrade to 10 Gbps by adding additional equipment. Troy Cable subscribers have fiber optic access without data caps. Troy Cable recently changed electronics to allow for even higher broadband speeds. Access to high-speed internet is vital to the success and well-being of individuals throughout the PFSA. With broadband access people can save time and money by paying bills, applying for jobs, doing their taxes, and banking online. Citizens can access social networks to strengthen their ties with faraway friends and family. Students can use high-speed internet to improve their academic performance and prepare for future jobs. In many cases, individuals without internet access are unable to apply for jobs or government benefits.

Public Safety agencies in the PFSA are arguably the entities most severely impacted by the substandard level of technology available. Volunteer firefighters are most often underfunded and reliant upon less than state-of-the-art facilities and equipment. Due to the time necessary to activate a volunteer response team, it is imperative that all other delays be decreased to the maximum extent possible. Slow network service for location information is one of those delays. Providing reliable broadband connectivity to Public Safety officers will allow quick access to online resources and connections to network-enabled devices, in an effort to react to crises more quickly, while facilitating cooperation between multiple Public Safety agencies.

## **ATTACHMENT C, OTHER PROGRAM PRIORITIES**

### **Hospital Broadband Enhancements**

Due to the extreme rural nature of the Project, there are no public medical clinics or hospitals located along the PFSA, however, should a hospital relocate or be built along the routes, Troy Cable will make every attempt to connect services to said location with same accessibility as all other residential, business and CAI passing's outlined in eligible Project #8 areas. Broadband is essential to managing the electronic health records and patient medical images. Accessibility to broadband allows for services such as eHealth and Telemedicine. Through Telemedicine, patients can have access to remote diagnoses, treatment, and monitoring. This includes real-time transmission of medical imagery to enable remote interpretation of MRI, ultrasound, X-rays, and other diagnostic procedures which ensure a quick diagnosis.

Troy Cable has received 13 requests from residences and businesses for service within the proposed unserved PFSA. A list of the unsolicited request for service is provided hereto as Community Support – Third Party Broadband Requests. The towns concerns regarding lack of Broadband service are substantiated by Letters of Support and requests for service from businesses, and residences. We believe many residents in the PFSA were not able to respond to the online survey due to lack of broadband access.

# ATTACHMENT C, OTHER PROGRAM PRIORITIES

## Unsolicited Third Party Broadband Service Requests without 15 mile access to hospital

lead_id	address	longitude	latitude	addr_city	state	addr_zip
20603	89 Oak Leaf Ct	-86.0397	32.32059	Pike Road	AL	36064
18500	140 Oak Ridge Dr, 36064	-86.0467	32.32055	Pike Road	AL	36064
34749	100 Oak Leaf Ct, 36064	-86.0423	32.31942	Pike Road	AL	36064
4887	56 Oak Ridge Dr, 36064	-86.0479	32.32061	Pike Road	AL	36064
18957	12821 Vaughn Rd, 36064	-86.045	32.31933	Pike Road	AL	36064
	12897 Highway 1110,					
36444	36029-5030	-85.9321	32.22927	Fitzpatrick	AL	36029
37421	13665 Highway 110, 36029	-85.9404	32.24247	Fitzpatrick	AL	36029
47140	15517 Al-110, 36029	-85.9425	32.26331	Fitzpatrick	AL	36029
	4428 Wallahatchie Rd,					
48614	36064	-86.046	32.31252	Pike Road	AL	36064
65819	12175 Highway 110, 36029	-85.9315	32.22931	Fitzpatrick	AL	36029
61210	102 Oak Leaf Ct, 36064	-86.0415	32.31881	Pike Road	AL	36064
61614	14961 Al 110, 36029	-85.9402	32.2594	Fitzpatrick	AL	36029
71283	70 Shoats Park Ln, 36013	-85.9978	32.28933	Cecil	AL	36013

## **ATTACHMENT C, OTHER PROGRAM PRIORITIES**

### **Assisting Local Libraries**

There are no libraries located along the PFSA, however, should a library relocate or be built along the routes, Troy Cable will make every attempt to connect services to said location with same accessibility as all other residential, business and CAI's passing outlined in eligible Project #8 areas.

Troy Cable has made a significant investment in its communities in an effort to stimulate economic growth, job creation and to promote economic recovery. With the expansion of Troy Cable's network came the creation of 24 rural Computing Centers within the existing footprint. The creation of these rural centers was a collaborative effort between Troy Cable, Fox Sports South, South Alabama Electric Cooperative and Alabama Power providing free computers, wireless equipment and broadband internet service to extremely rural areas in Pike, Crenshaw, Dale and Coffee Counties.

Troy Cable designed, installed and currently operates and maintains two regional Sonet Networks. These networks serve over 450 public school sites, government facilities or secondary education locations. The sites are provided broadband accessibility to commercial voice, video and data transport in Barbour, Bullock, Coffee, Coosa, Covington, Crenshaw, Dale, Elmore, Geneva, Houston, Macon, Montgomery, Pike and Tallapoosa counties in Southeast Alabama.

Troy Cable has received 13 requests from residences and businesses for service within the proposed unserved PFSA. A list of the unsolicited request for service is provided hereto as Community Support – Third Party Broadband Requests. The towns concerns regarding lack of Broadband service are substantiated by Letters of Support and requests for service from businesses, and residences. We believe many residents in the PFSA were not able to respond to the online survey due to lack of broadband access.



## ATTACHMENT C, OTHER PROGRAM PRIORITIES

### Unsolicited Third Party Broadband Service Requests without 15 mile access to Library

lead_id	address	longitude	latitude	addr_city	state	addr_zip
20603	89 Oak Leaf Ct	-86.0397	32.32059	Pike Road	AL	36064
18500	140 Oak Ridge Dr, 36064	-86.0467	32.32055	Pike Road	AL	36064
34749	100 Oak Leaf Ct, 36064	-86.0423	32.31942	Pike Road	AL	36064
4887	56 Oak Ridge Dr, 36064	-86.0479	32.32061	Pike Road	AL	36064
18957	12821 Vaughn Rd, 36064	-86.045	32.31933	Pike Road	AL	36064
	12897 Highway 1110,					
36444	36029-5030	-85.9321	32.22927	Fitzpatrick	AL	36029
37421	13665 Highway 110, 36029	-85.9404	32.24247	Fitzpatrick	AL	36029
47140	15517 Al-110, 36029	-85.9425	32.26331	Fitzpatrick	AL	36029
	4428 Wallahatchie Rd,					
48614	36064	-86.046	32.31252	Pike Road	AL	36064
65819	12175 Highway 110, 36029	-85.9315	32.22931	Fitzpatrick	AL	36029
61210	102 Oak Leaf Ct, 36064	-86.0415	32.31881	Pike Road	AL	36064
61614	14961 Al 110, 36029	-85.9402	32.2594	Fitzpatrick	AL	36029
71283	70 Shoats Park Ln, 36013	-85.9978	32.28933	Cecil	AL	36013

## ATTACHMENT C, OTHER PROGRAM PRIORITIES

### Minority Business or Disadvantaged Business Entity

Troy Cable is recognized as a Disadvantaged Business Entity as a Woman Owned Business and Woman Owned Small Business through the System for Award Management (“SAM”) registration (sam.gov). SAM registration is required to bid on government contracts and to receive grant funds. Troy Cable’s SAM Registration is attached hereto.

Troy Cable solicits bids through an RFP process for government grants and projects. Each RFP is reviewed base on rating criteria and points prior to opening of submitted proposals. Special consideration and points are allocated to entities that demonstrate contract pricing, lead time and product availability, financial availability, references/past experience, and company attributes such as minority or disadvantaged business participation, value add, or location. Each RFP is awarded based on a 100 point scale.



Submission Date: 10/07/2019  
 Activation Date: 10/07/2019  
 Expiration Date: 10/06/2020  
 MPIN: \*\*\*\*\*2018  
**Physical Address:**  
 Address Line 1: 1006 S Brundidge St  
 City: Troy  
 State/Province: AL  
 Country: UNITED STATES  
 ZIP/Postal Code: 36081 - 3121  
**Mailing Address:**  
 Address Line 1: P.O. BOX 1228  
 Address Line 2:  
 City: TROY  
 State/Province: AL  
 Country: UNITED STATES  
 ZIP/Postal Code: 36081 - 1228  
**Sensitive Identifiers:**  
 EIN: \*\*\*\*\*4727  
**IRS consent**  
 Tax Payer Name: TROY CABLEVISION INC  
 Address Line 1: P.O. Box 1228  
 Address Line 2:



Country of Incorporation: UNITED STATES

State of Incorporation: AL

Correspondence Flag:

Company Security Level:

Highest Employee Security Level:

**Business Types**


Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the [SBA's Dynamic Small Business Search](#) if the entity completed the SBA Supplemental Pages during registration.

- Entity Structure**
  - Corporate Entity (Not Tax Exempt)
- Profit Structure**
  - For Profit Organization
- Business Types**
  - Woman Owned Business
  - Woman Owned Small Business
- Entity Type**
  - Business or Organization
- Purpose of Registration**
  - All Awards
- Organization Factors**
  - Subchapter S Corporation

## ATTACHMENT D, CERTIFICATIONS

### D. Certifications

6. The applicant certifies that it is a non-governmental entity.
7. The applicant certifies all new customers served as a result of this project will have access to an internet connection that provides a capacity for transmission at an average speed per customer of at least 25 Mbps download and at least 3 Mbps upload.
8. The applicant certifies that all new customers served as a result of this project are not located within the boundaries of any incorporated city or town having a population in excess of 25,000 inhabitants, according to the last federal census.
9. The applicant certifies that it has the technical and managerial capabilities to complete the project within two years of the effective date of the grant agreement.
10. The applicant certifies that the area to be served does not have at least one provider of terrestrial broadband service that is either: (1) offering a connection to the Internet meeting the minimum service threshold; or (2) is required, under the terms of the Federal Universal Service Fund or other federal or state grant, to provide a connection to the Internet at speeds meeting the minimum service threshold by March 28, 2023.

Certification	
I the undersigned am authorized to obligate my entity and enter into agreements for my organization. I understand that the above certifications do not guarantee funding and a grant agreement will be executed prior to project funds being expended. I further understand that if the above statements cannot be verified, no grant funds will be awarded under this program. Finally, to the best of my knowledge the above certifications are true and correct.	
Signature of Applicant: 	Date: 02/08/2021
Title of Applicant: Jacob T. Cowen, General Manager / CFO	

For more information regarding the Alabama Broadband Accessibility Fund, please send questions to Chris Murphy at [broadband.fund@adeca.alabama.gov](mailto:broadband.fund@adeca.alabama.gov), or call (334) 242-5292 between the hours of 8:00 a.m. to 4:00 p.m., Monday through Friday.